



COMMONWEALTH of VIRGINIA
DEPARTMENT OF MEDICAL ASSISTANCE SERVICES
 600 East Broad Street, Suite 1300
 Richmond, VA 23219

Evaluation Criteria & Weights
RFP 2007-02

Criteria	<u>Proposed Weights</u>
1. Experience	15%
Experience of the Offeror in working with indigent populations, particularly Medicaid and FAMIS, or other healthcare populations.	
Experience of the Offeror in performing services within the past year(s) most comparable to the Offeror's proposal, to include a description of the type, size, and duration of previous experience.	
2. Technical Proposal	40%
Clarity and thoroughness of the Offeror's proposal in addressing the components of the RFP and implementing them as described and on schedule.	
Proposed project management of the resources available to the Offeror for meeting the requirements of the RFP.	
3. Staffing	5%
Prior experience of staff with similar projects.	
Qualifications of staff	
Appropriateness of the relationship between staff qualifications and assigned responsibilities.	
4. Quality of References	5%
References who clearly address the nature of the work performed by the Offeror.	
References who exhibit satisfaction with the work performed by the Offeror.	
Contacts for other contracts who exhibit satisfaction with the work performed by the Offeror.	
5. Small Business Subcontracting Plan	20%
6. Cost	15%
The fixed fee cost Proposal plus start-up/ Implementation Costs.	

TOTAL 100%

Posted: March 21, 2007